

INDUSTRIAL CRANES
NUCLEAR CRANES
PORT CRANES
HEAVY-DUTY LIFT TRUCKS
SERVICE
MACHINE TOOL SERVICE

KONECRANES[®]
Lifting Businesses[™]

Reference

WESERPORT GMBH, BREMEN



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Weserport GmbH is an independent port service provider and joint venture between the Rhenus Group (51%) and Arcelor Mittal Bremen GmbH (49%). In 2008, Weserport's four terminals in Bremen handled about 8.9 million tons of goods shipped by sea. With a turnover of 3.3 billion EUR, the Rhenus Group is one of the leading logistics service providers in Europe. The company has over 15,000 employees in more than 230 locations.

Weserport's four terminals in Bremen's port district comprise over 330,000 m² of operating area. The company handles a wide range of goods shipped by sea: project cargo, steel products, forest products and many different kinds of bulk goods. The core business of goods handling is supplemented by freight services, clearance services and the organizing of complete transport chains.

Ships of up to Panamax size are loaded and unloaded on about 2 km of quays with a maximum draft of 9.45 m. Weserport is continuously expanding its range of services, evolving from a pure handling company to a total provider of port logistics services. The company is sending new cargo flows through Bremen and creating new departure possibilities. Weserport's terminals in Bremen are linked with important areas around the world via ports in Europe, North Africa, Turkey, Greece, the USA, Mexico and the Far East.

What does Weserport say?

"Konecranes was of course competing with other well-known lift truck manufacturers. Up to that point, we weren't really considering trucks as investment goods. Konecranes stood out due to a good price-performance ratio. From the product perspective, the hydraulics gave clear advantages compared to the competition."

Customer experience

"When buying a heavy-duty fork lift truck, what matters in addition to the technology is the lifecycle cost covering service, maintenance and repairs. A global network of service partners allows Konecranes to provide reliable and fast service with very committed employees. In the end, it was the total package that made us decide: the technical possibilities offered by the fork lift trucks and the first-class support through a regional service partner. The trucks are serviced by Willenbrock, whose work is excellent."

What Konecranes delivered

Weserport uses four Konecranes heavy-duty fork lift trucks:
3 x SMV 45-1200 B (maximum load 45 t)
1 x SMV 52-1200 B (maximum load 52 t)

Konecranes – Lifting Businesses™

Konecranes is one of the global leaders in crane and lifting technology, with a large number of customers in the production industry, on shipyards as well as in ports and freight terminals. Konecranes offers productivity-enhancing solutions in the crane and machine tool service of all manufacturers, as well as for the design and manufacturing of new crane systems. Globally, we employ 10,000 men and women in 50 nations and on 580 locations who share a mission to not only lift loads, but to also lift our customers' businesses - "Lifting Businesses™".

www.konecranes.com

